# Price List

(2004/12/01)

<table>
<thead>
<tr>
<th>Plan</th>
<th>Annual Price</th>
<th>Annual Campain Support Price</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CAPE PACK</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pallet module</td>
<td>12.300,-</td>
<td></td>
</tr>
<tr>
<td>Pallet and Arrange module</td>
<td>26.800,-</td>
<td></td>
</tr>
<tr>
<td>Pallet, Arrange and Design module</td>
<td>39.300,-</td>
<td></td>
</tr>
<tr>
<td><strong>TRUCKFILL</strong></td>
<td>18.000,-</td>
<td>12.800,-</td>
</tr>
<tr>
<td>WebPage Publisher</td>
<td>9.000,-</td>
<td></td>
</tr>
<tr>
<td>PID Viewer</td>
<td>0,-</td>
<td></td>
</tr>
<tr>
<td><strong>Cube-IQ</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Base System</td>
<td>21.800,-</td>
<td></td>
</tr>
<tr>
<td><strong>Options:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Optimising of airline ULD container</td>
<td>8.400,-</td>
<td></td>
</tr>
<tr>
<td><strong>PlanIQ</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>PlanIQ ATOC</td>
<td>8.715,-</td>
<td></td>
</tr>
<tr>
<td>PlanIQ GC</td>
<td>8.715,-</td>
<td></td>
</tr>
<tr>
<td>PlanIQ UCGC</td>
<td>13.965,-</td>
<td></td>
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</tbody>
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**Special solutions**
Packaging and documentation system (to be quoted)
Container optimisation with price calculation (to be quoted)
Order processing with semi or fully automatic pallet or container optimisation (to be quoted)
Interface to palletising robot (to be quoted)

**Education CD**
- CAPE PACK: 1,500,-
- Cube-IQ: 990,-
- PlanIQ: 990,-

**Others**
- Trial installation: 0,-
- Pre-analysis and need assessment (to be quoted)
- Installation/Implementation (to be quoted)
- Workshop (to be quoted)
- User education (to be quoted)
- Optimisation service (to be quoted)

Consultancy fee per hour
- Rate 1: Consultancy: 910,-
- Rate 2: Development: 750,-
- Rate 3: Education/Workshop: 750,-
- Rate 4: Assistance: 520,-

Driving expense: 2,50 per km

Postage and packaging for programs: 400,-
Postage and packaging in general/upgrade etc.: 250,-

**Annual Support Plan (ASP)**
- ASP covers free hotline support on questions relating to normal setup and use as well as free upgrades to new program versions.
- ASP for first year is offered with extension or reduction of the ASP coverage period to match the calendar year.

**Note 1: CAPE PACK and TRUCKFILL**
- Independant from number of program groups, ASP for the first year and subsequent ASP renewels is offered on the following basis:
  - ASP for first year is 2,400,-
  - renewel of ASP before end of current period is 2,400,-
- renewal of ASP within 1 year after last period is 3,200,-
- renewal more than 1 year after last period is 4,200,-
- renewal more than 2 year after last period is 5,600,-
- renewal more than 3 year after last period is 7,200,-
- upgrade of DOS based system is 11,500,-

Note 2: Cube-IQ and PlanIQ
ASP is calculated on the basis of the current list price of the installed system with the following:
- ASP for first year is 15%
- renewal of ASP before end of current period is 15%
- renewal of ASP within 1 year after last period is 20%
- renewal more than 1 year after last period is 25%

Campain Price
TRUCKFILL campain price is offered to users, who are already running a CAPE PACK installation.

General Remarks
CAPE PACK & TRUCKFILL program prices are for one concurrent user license installed as stand-a-lone or network installation.
Cube-IQ & Plan-IQ program prices are for one concurrent user license stand-a-lone or network installation - but running a network installation requires one user license for the network server - the network user license is offered with a standard 50% discount.
Extra user licenses are offered with a standard 35% discount
Prices are stated in DKK
All prices are excl VAT and other possible taxes
Right to changes without notice is reserved